2016 American Association of Port Authorities (AAPA) Training Programs

Shifting International Trade Routes
January 21st-22nd
Le Méridien Tampa
601 North Florida Avenue
Tampa, FL 33602
Phone: (813) 221-9555
Room Rate: $199.00 single/double
Room Block Cut-Off Date: December 30th, 2015
Registration: $450 US federal government; $675 all others

Commissioners Seminar
February 9th-11th
West Palm Beach Marriott
1001 Okeechobee Boulevard
West Palm Beach, FL 33401
Phone: (561) 833-1234
Room Rate: $239.00 single/double
Room Block Cut-Off Date: January 18th, 2016
Registration: $975 member; $1,150 non-member

Infrastructure Development and Financing NEW*
March 9th-10th
San Diego, CA 92101
Registration: $975 member; $1,150 non-member

AAPA's Finance and Maritime Economic Development committees are working together to plan a seminar to help ports meet the challenges related to port infrastructure development and financing. The program will be of particular benefit to any port considering projects to expand, repair and/or upgrade its facilities, or enhance the movement of trucks, trains, ships and barges to and from its facilities. Sessions will address project planning (including market analysis, quantifying need, and evaluating options); the steps in determining project feasibility; and identifying financing options, including public private partnerships, government programs and other sources.

Spring Conference
April 5th-6th
Renaissance Washington DC Downtown Hotel
999 Ninth Street NW
Washington, DC 20001
Phone: (202) 898-9000
Room Rate: $324.00
Room Block Cut-Off Date: March 14th, 2016
Registration: $750 member; $975 non-member

Cargo Optimization **NEW***
Concurrent Programs for Container and Non-container Ports
June 7th-8th
Hyatt Regency Jersey City on the Hudson
2 Exchange Place
Jersey City, NJ 07302
Phone: (201) 469-1234
Room Rate: $219.00 single/double
Room Block Cut-Off Date: May 16th, 2016
Registration: $975 member; $1,150 non-member

To meet the needs of all its member ports, AAPA is offering one seminar with two concurrent tracks for both container and non-container ports to address the most relevant issues identified by AAPA members. The container port track will address *Terminal Productivity and Congestion* and examine the various challenges (and identify possible solutions) to the issues that challenge container ports today…larger ships, container carrier alliances, chassis availability, infrastructure needs, operational practices, use of technology, and closing communication gaps between the various entities. The non-container port track will address *Community Relations and Port Diversification*. It is designed to give ports the tools they need to effectively communicate their value and garner community support (i.e., getting that all-important "community license to operate"), as well as to diversify their port offerings for a more dependable and sustainable income stream. Participants may attend sessions in either of the two tracks.

Security and IT Seminar
July 20th-22nd
Crystal City Marriott at Reagan National Airport
Registration: $975 member; $1,150 non-member
Exhibit registration—$2025 member; $2400 non-member (includes one registration fee) or $2435 member/$2975 non-member (includes two registration fees)

Energy and Environment Seminar
September 14th-15th
Vancouver Marriott Pinnacle Downtown Hotel
1128 West Hastings Street
Vancouver, BC
Canada V6E 4R5
Phone: (604) 684-1128
Room Rate: $229.00 single/double
Room Block Cut-Off Date: August 24th, 2016
Registration: $975 member; $1,150 non-member